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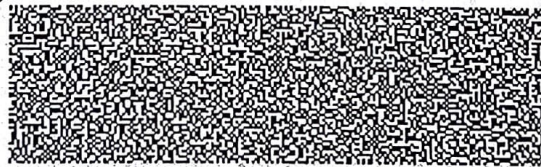
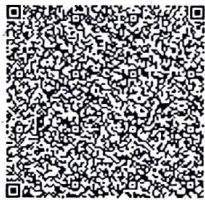
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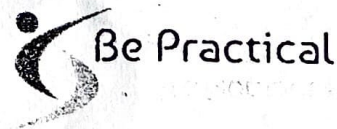


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**MEMORANDUM OF UNDERSTANDING BETWEEN**



and





## SCOPE:

The Memorandum of Understanding (MoU)s to support and accommodate the industry experts in academics to keep updated the needs of the industry to the upcoming generation regularly & on time. So, the gap between Industry & Academia will be bridged. We offer to provide following

- a. Technical Trainings
- b. Award certificates students who took our trainings
- c. Provide Scholarship to bright students
- d. Internship programs and
- e. Placements to students trained in our Job Oriented courses

### Now, this agreement witness as follows:

1. The ACS COLLEGE OF ENGINEERING is an education institute conducting the technical programs as mentioned on the college website <https://www.acsce.edu.in>.
2. The GMAT along with Be Practical Tech Solutions is a registered company for Technical services & Corporate trainings. Working for many of the Pvt. and Educational Institutions and providing engineering services. GMAT TECHNOLOGIES is also provides Software Trainings and Certification. <https://www.be-practical.com/> and <https://www.gmattechnologies.com>  
*Pl refer Annexure II for details*
3. The GMAT and Be Practical Tech Solutions will support the ACS COLLEGE OF ENGINEERING for bridging academia and industry by providing necessary technical trainings as the Be Practical Tech Solutions is an-Academic partner, which will support their students to accommodate themselves in the industry. All the details of technical trainings will be mailed by Be Practical Tech Solutions
4. **Objectives:**
  - I. Design, develop and deliver programs ensuring required quality in Technical Trainings domain which in turn will lead to professional courses as per the industry requirements and making aspirants employable
  - II. Enhancing skills of students/aspirants through internship and vocational training.
  - III. Working closely with industry for establishing the curriculum as per its requirements and also with academia in order to enhance the quality of Technical and Engineering education in the country.
5. **Role of ACS COLLEGE OF ENGINEERING (referred as INSTITUTE)**
  - a. Permits GMAT along with Be Practical Tech Solution to handle all the communication relating to technical trainings and arrange Campus recruitments.
  - b. The INSTITUTION shall provide the available infrastructure & basic amenities such as electricity, water, telephone, etc.; suitable and ready for delivering the training courses and other activities in conjunction with the ASSOCIATE
  - c. The INSTITUTION shall provide a workable space/ room with basic amenities for the staff of The ASSOCIATE to facilitate marketing & related activities for successful outcome of joint activities.
  - d. The INSTITUTION shall nominate a coordinator as a point of contact (POC) for ASSOCIATE for proper operation of MoU.



## 6. Role Of GMAT / Be Practical Tech Solutions (jointly referred as ASSOCIATE)

- a. The ASSOCIATE shall utilize its strength to align with various skill development programs and initiatives to meet the objectives of the INSTITUTION. It shall accordingly design and deliver various programs within the overall scope of MoU.
- b. The quality delivery is the responsibility of the ASSOCIATE and the ASSOCIATE would have to have in-house or engage the required manpower and the faculty as per the requirement, in conjunction with the INSTITUTION.
- c. The ASSOCIATE shall design, develop and provide required course materials & practical training to the students.
- d. The ASSOCIATE shall market the programs to make them successful. It shall also guide and support the students for proper placement.

## 7. JOINT RESPONSIBILITIES:

- a. Marketing & mobilization of the students shall be carried out jointly as per mutual agreed terms.
- b. Promotion for the program undertaken shall be advertised/ propagated through respective channels of the parties.
- c. Technical workshops/ promotional workshops within the scope of the MoU.
- d. Assessment of the courses shall be carried out jointly by both the parties.

8. To keep the MoU active, minimum 3 programs have to be conducted every year, this will build strong relations with industry, keep up to date students on latest trends and, align the industry standards and build the brand of the students with their skills. The programs will bridge the gap between industry and academia.

9. GMAT /Be Practical assures the quality industry-oriented program & will play a role of mentor for all kind of programs related to digitalization, internships and placement services.

Programs include Trainings on

- Full Stack Development,
- Software Testing,
- Cloud Computing,
- Digital Marketing and other Software trainings to all the departments.

Pl refer **Annexure 1** for details

Any commercial involved will be discussed mutually and will be taken forward.

## 10. Duration and Termination of Agreement

- MOU shall be effective from the date of signing and shall remain in force for a period of two years. It shall automatically be renewed for next two years until & unless discontinued by either party
- The INSTITUTION has the right to terminate the agreement for non-performance of the ASSOCIATE, based on yearly detailed reviews.
- In case the ASSOCIATE intends to terminate the contract, it shall communicate the INSTITUTION six months in advance and in addition it shall meet all its obligations for the running or announced batches. In case of even long duration batch (if any), it is obligation of the ASSOCIATE to make it successful.



## 11. General Provisions

- Both the Parties have full power and authority to enter into this MoU and take any action execute any documents required by the terms hereof; and that this MoU, entered into has been duly and validly executed and delivered, and is a legal, valid, and binding obligation of, enforceable in accordance with the terms hereof; and that the executants of this MoU are duly empowered and authorized to execute this MoU and to perform all its obligations in accordance with the terms herein.
- This agreement shall not be binding for any other agreement for either party. Parties shall be free and independent to carry on other services and trainings besides that covered under the scope of this agreement.
- The ASSOCIATE shall strictly follow the INSTITUTION norms, rules and regulations for conducting the programs and shall maintain the INSTITUTION high standards.
- All courseware provided by the ASSOCIATE is its copy right. Confidentiality of same shall be maintained and the INSTITUTION should ensure it is not replicated in the other Centre's or outside.
- Both parties can use logo, trade name, course modules & other related materials for promotion of the courses to be conducted jointly within the scope of this MoU.
- Both parties shall promote the arrangement and courses through respective Websites/other channels

12. Placement of Trained Students: GMAT along with Be Practical tech solutions will actively engage to help the delivery of the training and placement of students of the ACS College of Engineering into internships/jobs and will facilitate placement

13. There is no financial commitment, if any financial consideration, it will be dealt separately

14. ACS COLLEGE OF ENGINEERING will assign a Co-Ordinator for regular interaction and program functioning

This has to be given by HOD on letter head of each department.

Name:

Designation:

Contact Details: Phone No:

Email ID:

Any changes in this will be intimated in a letter or mail in future also.

15. Mr. K Hanumanthappa Chowdary, Director, GMAT TECHNOLOGIES, will be the mentor and program head for the complete program at the ACS COLLEGE OF ENGINEERING.

The Academic Coordinator Head from GMAT /BE Practical will be:

Name: Mr Harish V

Designation: HR Head , INDIA

Contact Details: Phone No: +91 74834 82101

Email ID: harish@be-practical.com

For all the internal communications Mr. Harish will be coordinating with the departments.



16. Any alteration, addition or modification on this agreement shall be in writing and signed by both the parties.  
Addressed to:

<b>ACS College of Engineering</b> RAJARAJESWARI GROUP OF INSTITUTIONS, KAMBIPURA, Mysore Road, Bengaluru, Karnataka 560074. <a href="https://www.acsce.edu.in/">https://www.acsce.edu.in/</a>	<b>GMAT / Be Practical Tech Solutions</b> Basaveshwaranagar, Bengaluru 560079 Karnataka, INDIA Ph: +91 74834 82101 <a href="http://www.gmattechnologies.com">www.gmattechnologies.com</a> <a href="http://www.be-practical.com">www.be-practical.com</a>
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17. The parties hereto acting themselves or through representatives duly authorized, have caused this agreement to be signed in their respective names as of the day & year written above.

Bharati Gurrai  
8/6/22

HOD  
Dept. of ECE  
ACS College of Engineering  
Bangalore - 560 074.

Nirval  
08/06/2022

Principal  
A.C.S. College of Engineering  
Kambipura, Mysore Road, Kengeri Hobli,  
Bangalore - 560 074

